

## \$2 Worth of Guaranteed Merchandise Free With Every Pair of Our Famous Women's Shoes





Almost everybody in Washington knows the delicious goodness of Lady Fairfax chocolates. That is why we have selected them as part of this great anniversary offer. They are made fresh every hour right here in Washington, according to an old-fashioned Virginia recipe. Rich, piquant centers of fruits, nuts, or creams, covered with thick coatings of delicious chocolate and packed in attractive two-pound boxes.

One Jar of Pond's Vanishing Cream .

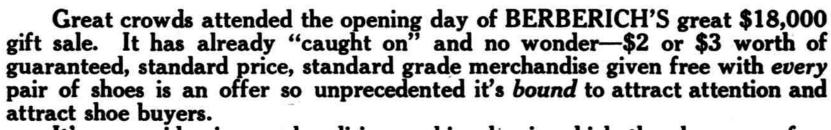
Pond's Vanishing Cream is an excellent aid to a beautiful, fresh, glowing skin. It possesses a skin softening and skin whitening ingredient which is of great value in retaining or restoring a youthful charm to the cheeks. It is made by the producers of the famous Pond's Extract. In addition to its wonderful beautifying qualities it is an excellent lotion for cuts, burns, and bruises, and should be on every woman's dressing table.

Pond's Face Powder is just as meritorious a toilet preparation as Pond's Vanishing Cream or Pond's Extract. It has been perfected to a degree of excellence which makes it one of the STANDARD toilet necessities. The full size 50-cent box, which we are giving in this offer, is a dainty affair, which will serve to make you better acquainted with its superlative quality. You may have your choice of flesh color, white, or cream.

Total (Regular Selling Price)

. \$2.00

.50



It's a new idea in merchandising—a big plan in which the shoe manufacturer, the manufacturers of the articles given free, and BERBERICH'S are cooperating for the benefit of the public to get a wider distribution, knowing that repeat orders will surely follow.

Bear in mind that the shoes in this sale are the new, 1915 Spring Models of BERBERICH'S famous trade-marked shoes. Among the most notable of these are the



"The Shoe with a Million Friends"

\$3.50-\$4.00-\$5.00



These Two Articles to every purchaser of our famous Men's Shoes at Berberich's Two Stores and the Young Men's Shop (Shoe Dept.), 1319-21 F Street: One box of 25 Offterdinger's 10c Straight La Anita Cigars and One Pair of O'Sullivan's Heels of New Live Rubber; total value, \$3; or, Three Pairs of Kno-Tair Guaranteed Black Silk Hose and One Pair of O'Sullivan's Heels of New Live Rubber; total value, \$2.00.





Washington's Largest and Most Progressive Shoe House—Established 1868







**Branch Store** 

813 Penna. Ave